

Message Text

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PAGE 01 STATE 038326
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 XMB-04 /023 R

DRAFTED BY COMM/BIC/OED/SIPS/FECROSLEY/DJH
APPROVED BY EB/OCA/CM/JJREILLY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
STATE/ARA/EP/SPETTERSON (INFO)
EXIM BANK/RRSIMONINI (INFO)
ARA/ECP/WBURSON (INFO)

-----191014 108830 /21

R 190005Z FEB 77
FM SECSTATE WASHDC
TO AMEMBASSY QUITO

UNCLAS STATE 038326

E.O. 11652: NA

TAGS: BEXP, EC

SUBJECT:PRODUCT OPPORTUNITY - ELECTRICAL EQUIPMENT FOR
- QUITO

REF: QUITO 913 (TENDER NO. 331/01/T015)

1. SEVERAL US FIRMS SEEK CLARIFICATION OF SERVICES TO BE INCLUDED IN BID FOR SUPPLY OF THE EQUIPMENT LISTED REFTTEL. DURING WATKINS/CROSLEY/LUZURIAGA MEETING AT "QUITO" IN OCT., THIS WAS CALLED AN "EMERGENCY PACKAGE" REQUIRING ONE CONTRACTOR TO TAKE COMPLETE RESPONSIBILITY FOR SUPPLY OF EQUIPMENT THROUGH INSTALLATION. APPARENTLY THIS HAS CHANGED SOMEWHAT TO COVER THE TRANSMISSION LINE ONLY. BUT IS SUBSTATION EQUIPMENT ERECTION ALSO INCLUDED WITH THE TRANSMISSION LINE CONTRACT?

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PAGE 02 STATE 038326

2. SIPS WOULD APPRECIATE MORE INFORMATION THAT CAN BE DEVELOPED INCLUDING THE NAME OF THE CONSULTANT TO "QUITO" AND THE TYPE OF COMPETITION US FIRMS MIGHT ENCOUNTER.

3. EXIM BANK HAS RECEIVED A LETTER IN SPANISH FROM "QUITO" ADVISING THAT SOME US FIRMS MAY REQUEST SUPPLIER CREDITS FOR PARTS OF THE PROJECT. EXIM WILL ANSWER THE LETTER

SHORTLY AND ADVISE THE POST ABOUT WHAT ACTION OR ALTERNATIVE APPROACHES MAY BE TAKEN IN SEPTEL.

4. WHEN WILL "QUITO" PURCHASE 20-30 MW GAS TURBINE?
HARTMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 19-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE038326
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/FECROSLEY/DJH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770060-0010
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770224/aaaaavif.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cd5bf2c3-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 QUITO 913
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3274324
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - ELECTRICAL EQUIPMENT FOR - QUITO
TAGS: BEXP, EC
To: QUITO
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/cd5bf2c3-c288-dd11-92da-001cc4696bcc
Review Markings:
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